LEADERSHIP MODEL

The Leadership Pyramid

Mentor
Action
People
Communication
Direction
Behavior
First, you must decide if you want to walk through this door.
THE LEADERSHIP PYRAMID

Model Elements

- Behavior
- Direction
- Communication
- People
- Action
- Mentor
LEADERSHIP BEHAVIOR

Attributes:
- Competent
- Confidence
- Authentic
- Integrity
- Character
- Role-Model
LEADERSHIP BEHAVIOR

Attributes:
- Responsible
- Stable
- Resilient
- Competitive
- Courageous
- Optimistic
- Learner
DIRECTION

- **Ability to Set Direction**
  - Mentor
  - Action
  - People
  - Communication
  - Direction
  - Behavior

*Competitive Edge Performance Solutions, LLC*
 Attributes:
- Set Vision
- Establish Strategy
- Ability to Integrate
- Planner
- Organizer
- Broad Perspective
- Intuition
LEADERSHIP COMMUNICATION

- Available
- Approachable
- Present
- Follows-up

Diagram:
- Behavior
- Direction
- Communication
- People
- Action
- Mentor
LEADERSHIP COMMUNICATION

Ability to Communicate and Garner Buy-in
LEADERSHIP COMMUNICATION

Attributes:
- Communicates Strategy
- Communicates Expectations & Accountability
- Presentation Skills
- Uses Stories
- Promotes Integration
PEOPLE

Ability to Understand and Motivate People
PEOPLE

Attributes:
- Possesses Emotional Intelligence
- Caring
- Invests in Others
- Empowers & Trusts
PEOPLE

Attributes:
- Motivator
- Understands Team Dynamics
- Understands Politics
- Addresses and Manages Conflict
LEADERSHIP ACTION

Ability to Initiate Action and Get Things Done
LEADERSHIP ACTION

Attributes:
• Desires Continuous Improvement
• Innovator
• Decision-maker
• Goal Setter (SMART)
LEADERSHIP ACTION

Attributes:
- Culture of Action
- Intelligent Risk Taking
- Performance Management
- Successes
- Transcendence
THE MENTOR

Desire to Invest In and Mentor Others
THE MENTOR

Attributes:
- Need & Desire to Develop Others
- Coach
- Succession Planning
- Desire to Recognize High Performance
If you are interested in further understanding leadership and developing leaders in your organization, please contact us!

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